



## GLAUM EGG RANCH LP

*Family Farm since 1921- Specializing in local fresh Cage Free and Organic Eggs*

February 6, 2023

To our loyal Organic customers,

This letter is to inform you of our Organic status throughout 2023. As many of you have seen and heard, there is a High Pathogenic Avian Influenza (bird flu) stretching across the United States and killing millions of birds and specifically egg laying hens. While we have been fortunate to not have this bird flu hit our farm, it has indirectly impacted our business with our future organic hatches. Given the impact of this flu, other chicken farms that have been hit directly, were given priority to receiving organic hens to re-populate their farms and therefore our next organic flock was pushed until the end of this year.

What this means for Glaum Egg Ranch? We still plan on producing and selling Organic Brown Eggs; however, we are now delayed doing so. In the past we were able to purchase Organic Brown eggs from trusted organic family farms such as ours to supplement our customers while our production has been down. But as many of you have seen, the price of eggs reached an ultimate high value well over \$7/dozen. Not only was the price high, but the supply of eggs is also not there. We anticipate this supply and demand imbalance will continue throughout the rest of the year, as there are many other factors now affecting the egg market.

How do we continue this year? We have found ourselves in a place that we have never been before and we ask for your understanding and support of our local farm. We are not in short supply of eggs; we are in full production with our Cage Free White Eggs. For those of you who only use our Organic Brown Eggs, our hope is that you will stock your shelves and restaurants with our Cage Free White Eggs.

We will exhaust all our resources in search of organic family farms that hold our high-quality standards to replenish our supply. The last thing we want is to lose our customers during this unprecedented time. We understand that our Organic customers have our name next to Organic Brown eggs on their menus and our organic cartons inside their stores. In this situation, we are hoping that we can work with your business to temporarily offer our Cage Free White egg in the meantime.

Sincerely Always,  
Glaum Family



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